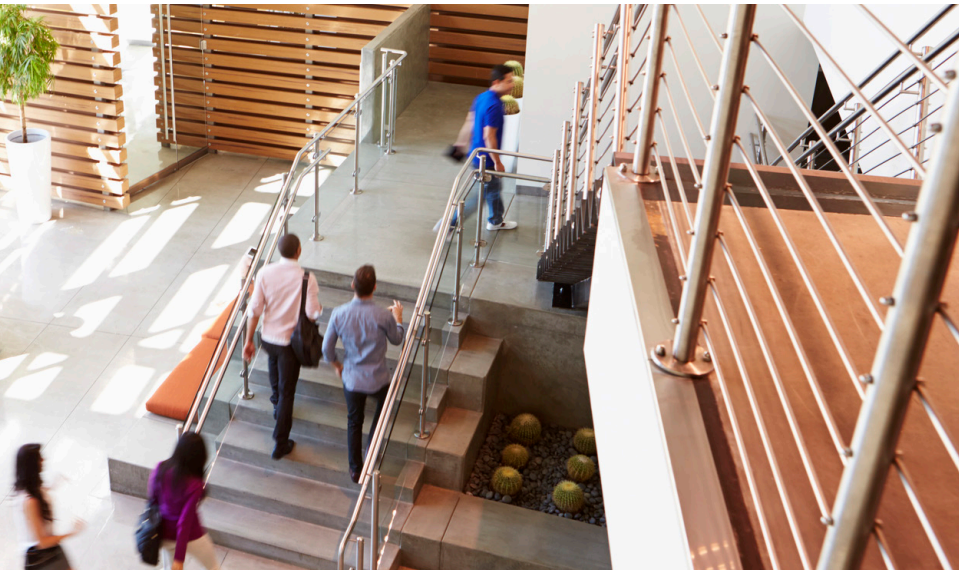**Accu-Time Systems, Inc.**

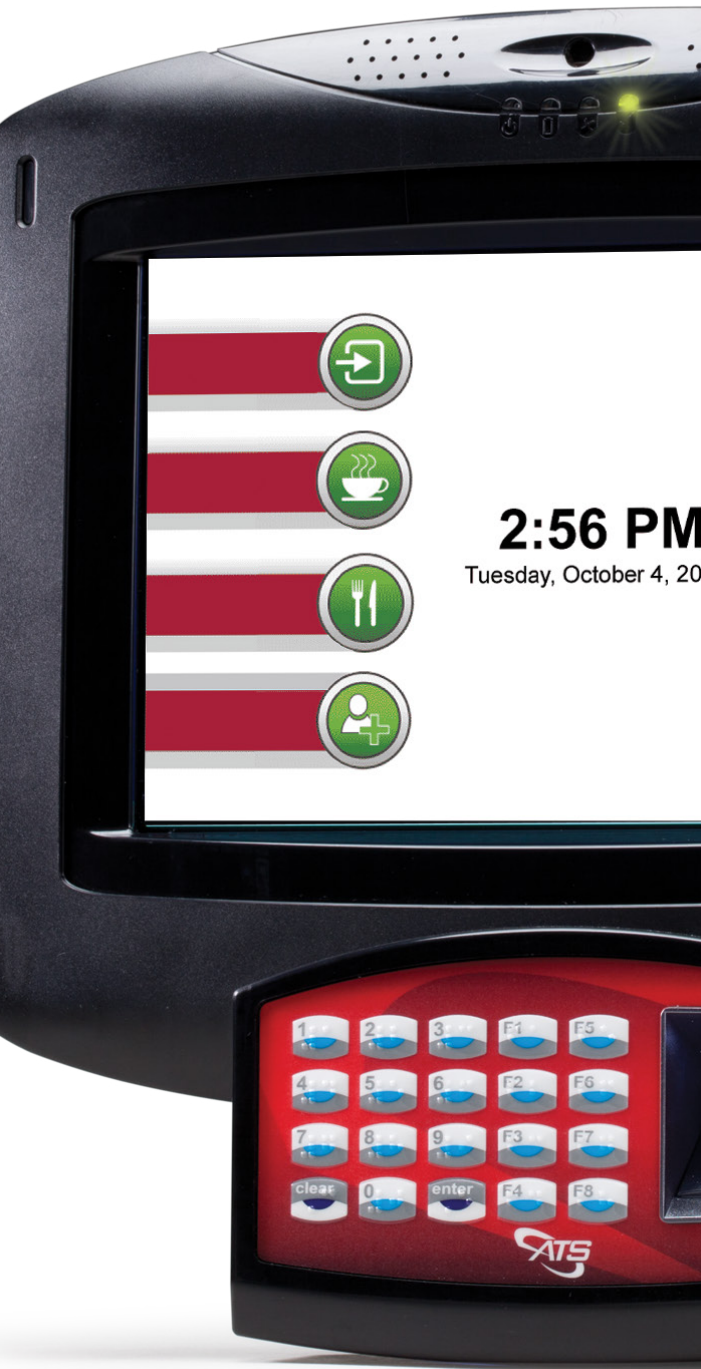# DELIVER FULL VALUE TO YOUR CUSTOMERS WITH THE RIGHT TIME & ATTENDANCE AND EMPLOYEE SELF SERVICE TIME CLOCK

EVERYTHING YOU NEED TO KNOW ABOUT WHAT TO OFFER TO YOUR CUSTOMERS

Efficiently running an accurate payroll is a key goal for all companies. Payroll is certainly one of the significant expenses for most companies and payroll errors are expensive. That's why your customers want a time clock collecting employee work hours. The right time clock ensures secure, accurate data gets gathered and fed to all the other systems that need it, and mitigates the risk of losing money through costly payroll errors, inaccurate reporting, or, time-theft, through buddy punching, on the part of employees.

As companies adopt new technologies to track the time and attendance of their employees, it's vital to pair these Workforce Management, Payroll or Time and Attendance solutions with a durable and

long-lasting time clock that helps them optimize the functionality and value of these software solutions. Offering your customers a durable purpose-built time clock as their employees' front door to your system means you're offering them a complete solution they can grow with for years. If you leave them to their own devices when selecting a time clock, then you're letting someone else guard their front door.

Instead, be a pro-active, full-service partner for your prospects and customers. Partner with a time clock vendor so you can help guide them through the terminal selection process. When you partner with a time clock vendor, you deliver greater value to your customers by having the vendor showcase how your customers can enhance your solution's features and functionality with the right time clock for their business.

But what exactly are the most important qualities and attributes that you should look for when partnering with a time clock manufacturer? Well, you need one that provides a range of high quality, reliable products that meet the varying priorities of your different customers.

In this ebook, we're going to fully examine what features and possible requirements your customers might have in a time clock so you can identify what types of configurations will benefit your customer base, which in turn – benefits you.

A ROBUST ENCLOSURE

Customer data security is more than a technology issue. You also have to protect the time clocks that collect that data from environmental elements and physical tampering.

Employees can inadvertently hit or bump them. Sometimes, a frustrated employee can tamper with them. This can happen in any environment. In other cases, like construction sites, manufacturing facilities, and other work environments that aren't temperature-controlled offices, time clocks need to withstand everything that the surroundings can throw at them.

Durable construction: Your product should be constructed from tough and durable materials. Look for enclosures made with rustproof stainless steel hardware and a strong, heat-resistant thermoplastic.

Tight and secure enclosure: Dust, dirt, moisture and humidity are destructive enemies to the inner workings of your time clock. Exposure to wind, rain, sleet, and snow can create a damp environment that could damage the time clock. A unit with a securely sealed enclosure provides weatherproof protection as well as helping to keep dust and dirt from affecting the time clock.

Ruggedized specifically for harsh environments: Not all time clocks are encased to protect against chaotic external environments. Most customers don't need them to be. Yet for those who do, it's a good idea to look for time clocks that have been rigorously tested to withstand shocks and severe vibration, such as that caused by heavy machinery, and continue to function. They should also be rated to operate optimally in the kinds of environments in which your customers' employees work. Some are tested to work in temperatures that range from -25˚F to +122˚F.

The National Electrical Manufacturers Association (NEMA) provides rating standards for enclosure types. Enclosures carrying a NEMA 4X rating are tested for indoor or outdoor use to protect against the intrusion of dust, water, and corrosion into the time clock.

THE ABILITY TO UPGRADE EASILY

It's important that your time clock gives your customers years of dependable service. It has to adapt to the changing needs of a growing business. Keypad and function customization allows you to configure a time clock to meet any specific requirements your customer may have. Some models have the capability to have customizations and software be completely upgraded in the field.

LONG SHELF LIFE

Costs of replacing cheaper time clocks: A good quality, well-constructed time clock should deliver at least ten years of reliable service life or more. While it's initially a lower cost if they opt for a cheaper model, it will likely last only a short amount of time. Since a highly rated and top-quality terminal can last as much as 3 times longer than cheaper models, the total cost of ownership of a high-quality time clock will be far less, which makes it a better investment for them. For you, there will be fewer headaches dealing with upset customers who have malfunctioning clocks.

Supports your software integrations: A high quality time clock has sufficient memory and processing power to manage multiple bi-directional integrations. It's also designed to let you easily port your software to it. With an operating system that can be updated remotely, the right time clock's capacity grows as your system grows, to handle expanding two-way data flow demands back to your system or through middleware to share data with your customers' other workforce-related packages.

Having a durable time clock that can keep pace with your future software rollouts lowers the total cost of ownership when compared to having to buy and replace cheaper time clocks every few years.

BIOMETRIC SECURITY OPTIONS

The current gold standard for time and attendance solutions is biometric technology. Biometrics is the analysis of unique physical characteristics to verify a person's identity. Most commonly, time and attendance systems with biometric features use fingerprint or iris scans.

Biometric time and attendance systems have several benefits over traditional systems, such as punch cards and sign-in sheets.

Prevents Buddy Punching (time theft): Since a biometric system analyzes the unique features of an individual, it virtually eliminates the possibility of time theft or "buddy punching," where an employee clocks in on behalf of another. Buddy punching and other fraudulent misuse of time and attendance systems can cost companies thousands of dollars each year.

Improved productivity: the manual processing of timesheets or punch cards is a labor-intensive and time-consuming task. With a biometric or other reader technology time clock in place, the overhead costs associated with payroll processing is drastically reduced as the data is automatically shared with your payroll system. It also speeds up the process of clocking in since the employee simply has to press a button and have his or her iris or fingerprint scanned.

Higher degree of accuracy: manual processing of timesheets or time cards comes with the inevitability of human error. With a biometric system, there's little chance for forgery, duplication, or identity fraud that can compromise your data's integrity.

Easy to install and use: the integration with existing systems, including HR and payroll, makes the addition of a biometric time and attendance system convenient and worry-free for most companies. Since the system is easy to use, it requires very little training or instruction for employees.

ACCU-TIME SYSTEMS SOLUTIONS TO MEET YOUR CUSTOMERS' TIME AND ATTENDANCE NEEDS

Accu-Time Systems offers a complete range of time and attendance terminals that are simple, powerful and affordable. Here are just a few of our most popular options.

PeoplePoint Premium™

Available in Linux or Android, PeoplePoint Premium™ offers a new level of interaction for employee self-service (ESS) applications. Designed with data security in mind, the 10.1" widescreen touch display makes it easy to navigate schedules, view accruals, and enforce attestation. The terminal can also deliver training videos, and display other web-based applications. These capabilities are delivered through PeoplePoint Premium's rich graphics, speakers, and camera. It's high-speed processing power and memory capabilities make installing robust WFM applications on this terminal easy.

PeoplePoint Turbo™

Available in Android, the PeoplePoint Turbo™ time clock delivers rich graphics and video content on a 7" widescreen touch display. It features built-in high volume speakers, a camera with wide viewing angle, and a powerful, high performance quad core processor that allows it to also function as an ESS terminal. With the security of biometric technology, this time clock can also be used to deliver training videos your customer must ensure are watched by specific employees.

PeoplePoint Plus™

The PeoplePoint Plus™ time and attendance terminal delivers rich graphics and video content on a 7" display. Customers can add features to this time clock, including high-volume speakers, a camera with a wide view angle, and a powerful processor that allows users to interact efficiently with the device.

Maximus™

With the option of Java and Python programmability, the Maximus™ offers a unique and robust interface. This high-quality time clock includes web services, open standards, field upgradeability, keypad and function customization, biometrics, and more. It allows accessories such as integrated visible or infrared barcode readers, contactless smart card readers, serial interface for printing, and integrated proximity readers.

Maximus™ Severe Duty

Maximus™ Severe Duty provides an advanced employee time clock that can withstand extreme environments. It features environmentally sealed protection with a NEMA 4X rated enclosure and IP65 certification, which protects its cutting-edge technology, such as web services, open standards, complete field upgradeability, keypad and function customization, varied auto-ID readers, and optional Java™/Python programmability.

A QUALITY TIME CLOCK FUNCTIONS AS AN EMPLOYEE SELF-SERVICE KIOSK

Another exciting feature of our range of modern time clocks is the ability for employees to use the terminal for much more than simply clocking in and out of work each day. Modern systems are designed so the employee can view past, current, and future schedules and work history, request vacation time or sick days, see denials or approvals of requests, respond to employer surveys and quickly report workplace accidents.

Having easy access to their own information through the system empowers employees, letting them feel less like a commodity and more like a valuable, contributing team member.

A TIME CLOCK FOR EVERY NEED

When you get a clear picture of what your customers need in a time clock, their priorities could be:

- A rugged enclosure that can withstand the elements
- A system that easily supports the growth of your business.
- A time clock that's easy to configure and install, or
- The security of a biometric reader

Different customers will have different priorities. They may have a combination of needs. Whatever their business requirements are, you can now find a comprehensive time and attendance tracking solution that's right for your customers.

Once you have the right piece of hardware, you'll then have the ability to customize it to meet your customers' needs and deploy your software solution.

Accu-Time Systems has been dedicated to solving the challenges associated with tracking time and attendance since 1991. Accu-Time Systems is the US's first open architecture manufacturer, offering terminals with rugged construction, exceptional longevity and feature-rich functionality. We're proud to deliver top quality products, professional services and support.

Contact us today to request a product briefing and to find out more about how our state-of-the-art time and attendance solutions can grow your customer base. Our friendly experts will be happy to answer any question you may have.

You can reach our team at 1-877-894-6094, or click the button below.

CONTACT US

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Accu-Time Systems, Inc.